

The background features a complex, abstract pattern of thin, overlapping lines in various shades of blue and a few orange lines. Scattered throughout are small squares in light blue and white. The overall effect is a sense of motion and digital connectivity.

 reimagine

# arianna ✓

Never lose the thread

The complete and secure Software Solution  
to manage your project documents



# Main Features



Arianna is the result of the experiences from many implementations all over the world. The ideal software that supports the **Document Controller** while managing the **Vendor Documents List**. Starting from its creation to the delivery and final approval by the Customer.



Ability to **dynamically distribute tasks** to the competent offices



**Highlight problems** related to excessive workloads of the competent offices



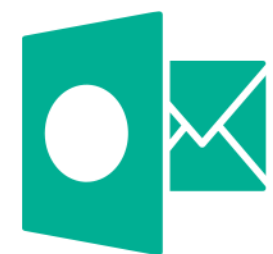
**Graphic tracking** to represent in real time the work progress, blocking tasks, deadlines and penalties



Flexible creation of **specific Workflows** for each type of document



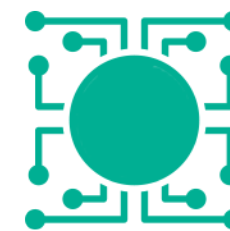
Ability to **interface with any company ERP** through a communication gateway module, to receive the main Job and Item data



Use **Outlook tools** to facilitate customer communication and feedback management



**Profiled access** to information and documents



**Centralize data and documents produced**, simplifying the production of the final book



**Tracking of documents history**



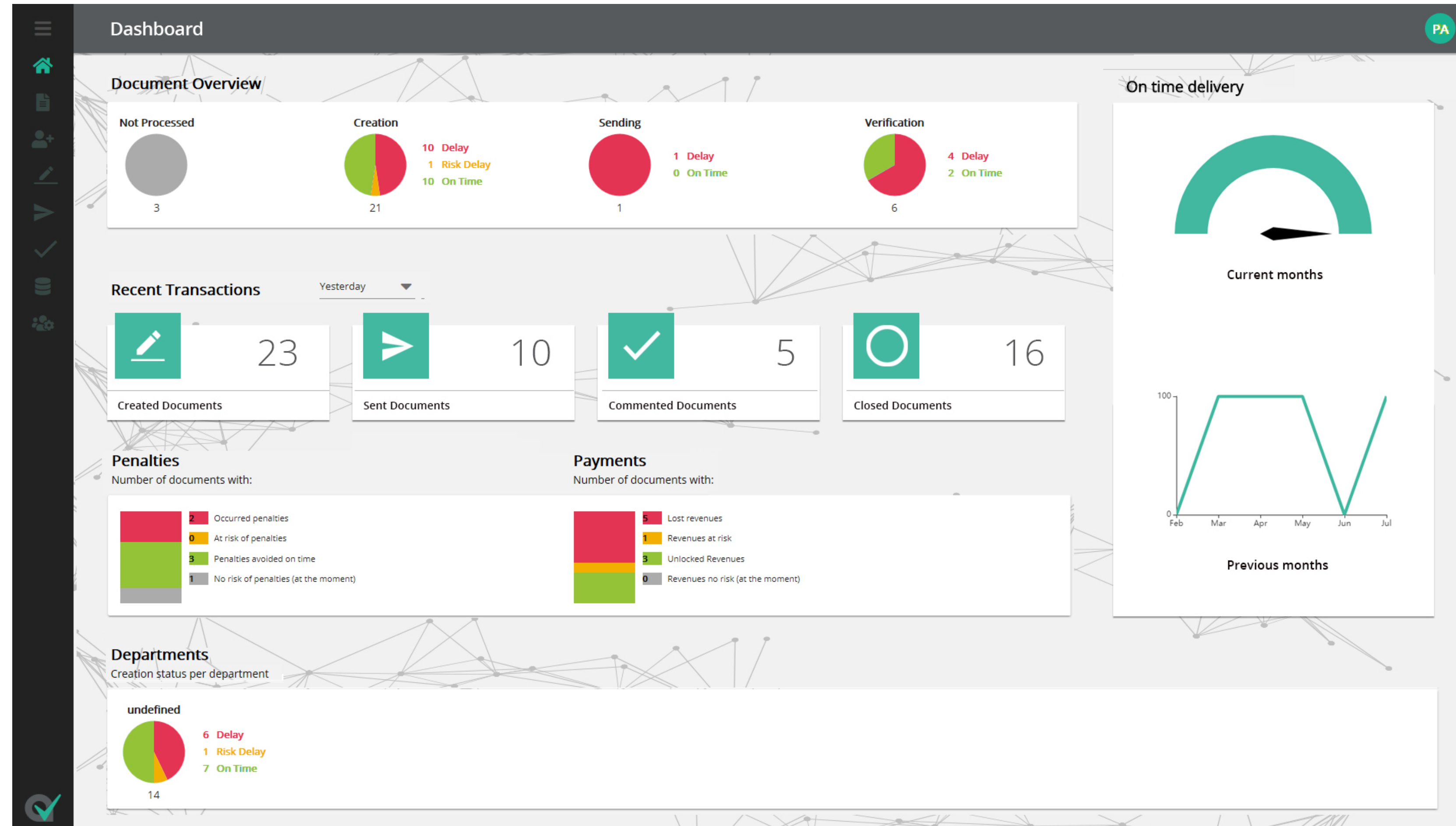
Possibility to **produce BI reporting**

# Main Features



## Dashboard

- Complete view of the production of the Project documents
- **Widgets** are preset depending on the user's role and profile within the company
- Global view of the situation from the **Manager** stand point
- Tracking of the documents delivery from the **Document Controller** stand point
- Tracking of each operator's workload from the **Office Managers** stand point










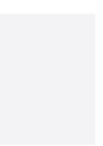



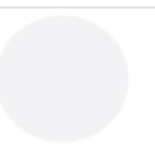
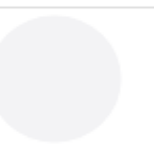




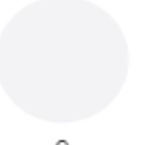
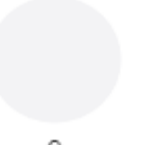
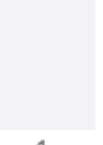





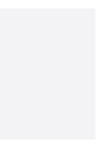




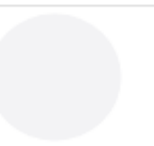





# Main Features



## Document List

- The Document Controller has a complete control over the documents production process
- Monitoring of the documents during their creation
- Tracking and control of the documents to be delivered to the Customer
- Tracking and control of the documents waiting for the Customer's feedback
- Tracking and control of the documents subjects to penalties

Job	Project	Customer	Creation	Sending	Verification	N. Documents	Penalty	Document Controller Project Manager	Project Engineer Project Coordinator		
J120151	KHURAI WATER INJECTION KUC - SAUDI ARABIA	ARAMCO OVERSEAS CO B.V.	 32	 3	 2	37	 3	Domenico Contini Paolo Marini	Pietro Enisi Pierluigi Corsini		
J120150	Kashagan Development Offshore (North Caspian Project) Phase 1 - Expansion (CC01)	NORTH CASPIAN OPERATING COMPANY NV Att: FINANCE DEPT.ACCOUNTS PAY.UNIT	 0	 0	 0	25	 0	Diego Casali Paolo Marini	Pietro Enisi Pierluigi Corsini		
J120147	Gulfaks 2030 Project	AZERBAIJAN INTERN. OPERATING CO.	 20	 0	 0	20	 4	Domenico Contini Paolo Marini	Pietro Enisi Pierluigi Corsini		
J120145	BRENT BYPASS PHASE 2 PROJECT-U.K.	SHELL U.K. LTD.	 0	 0	 0	18	 1	Domenico Contini Paolo Marini	Pietro Enisi Pierluigi Corsini		
J120143	Azeri East Central Project	AZERBAIJAN INTERN. OPERATING CO.	 8	 1	 0	20	 0	Domenico Contini Paolo Marini	Pietro Enisi Pierluigi Corsini		
J120141	Angelin Offshore Gas Field	MCDERMOTT, INC.	 17	 1	 0	18	 2	Domenico Contini Paolo Marini	Pietro Enisi Pierluigi Corsini		

# Main Features



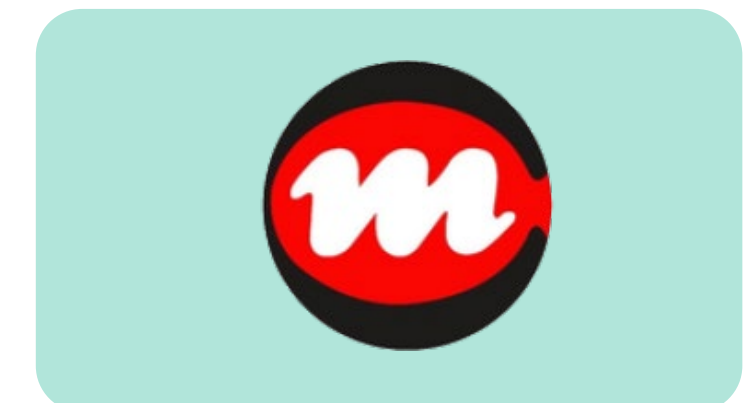
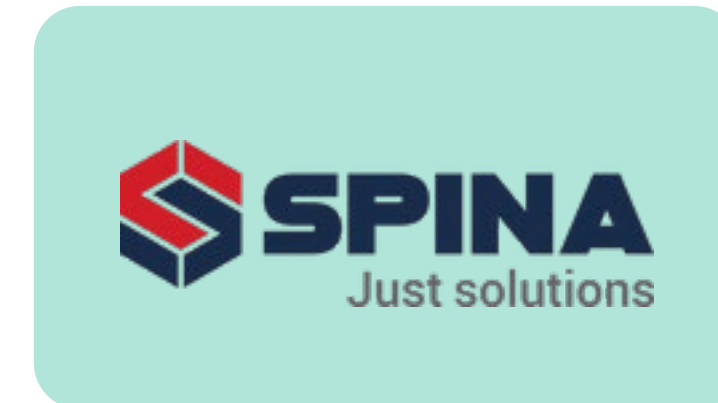
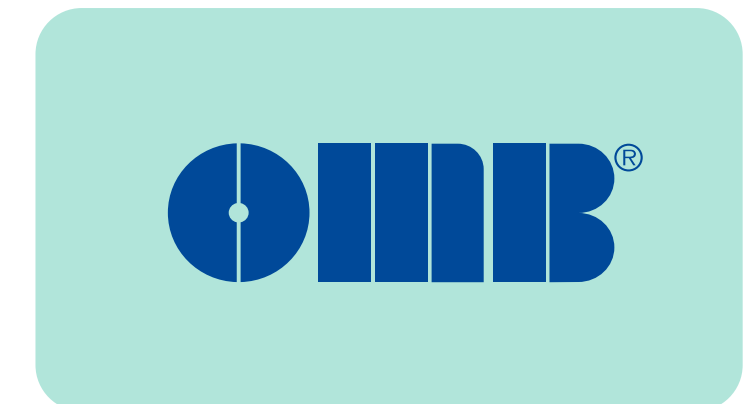
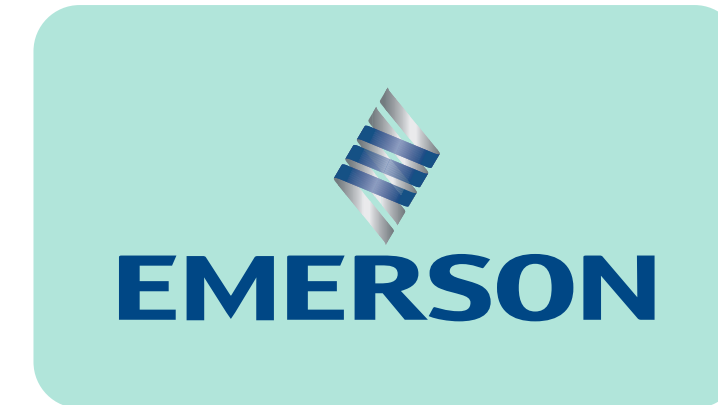
## Integration

- Arianna allows integration with other applications in the surrounding world through the use of dedicated Web APIs.
- **Import** of header and detail information of **orders** and **items** to which individual documents can be matched.
- **Export** of all process transactions that have occurred on each processed document.
- Arianna also enables integration with **Microsoft Office 365 Sharepoint** for document storage and retrieval.





# Main customers



# Latest news

## Released in 2023

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- Document visibility management
- Selection of the "Previous Month" transaction
- Adoption of **new selection filters** on the Homepage
- Management of the "**Enabled**" filter in order importation
- Storage of **default parameters** for each user
- Management of Closed documents for linked and duplicate ones
- Display of **Scheduled Date** in the VDL (Virtual Document Library)
- Closure of documents during VDL closure
- Improvements to **integrations via APIs**
- Improvements to **authentication via AD** (Active Directory)
- Customization of **Feedback types per client**
- Revision of Transmittal numbering
- Management of **visibility rules** on worklists
- Production of a **new Report for each VDL**
- **Multi-site** management
- Changes to Group and Division binding
- Continuous scrolling in various environments
- **Interactive Dashboard**
- Definition of the number of copies to add to the VDL
- Definition of **document priority**
- Addition of filters to Document Search
- Elimination of forced grouping in worklists
- Settings function in search environment
- Modification of subject in notification email
- Addition of fields in worklist exports



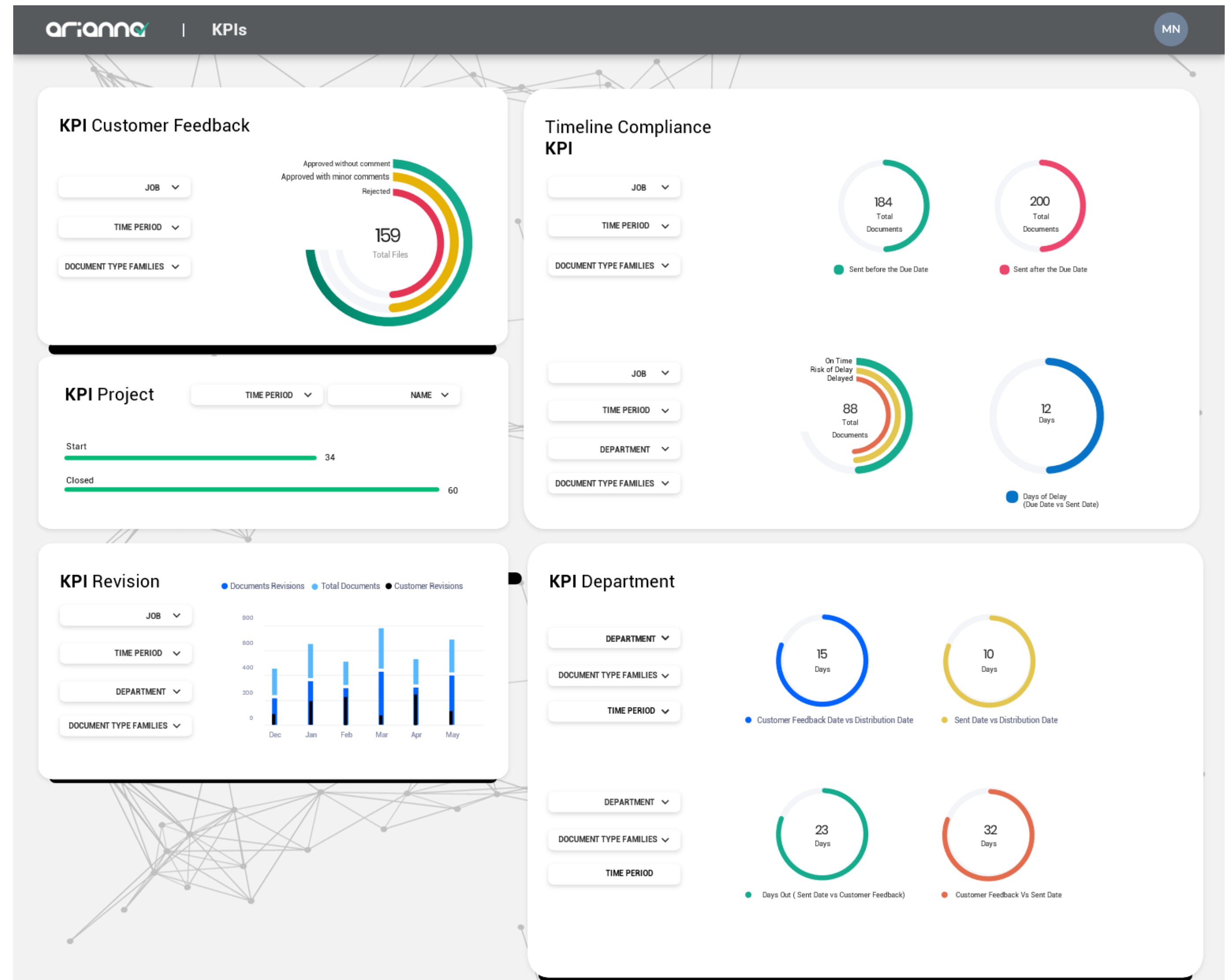


# Latest news - Under development



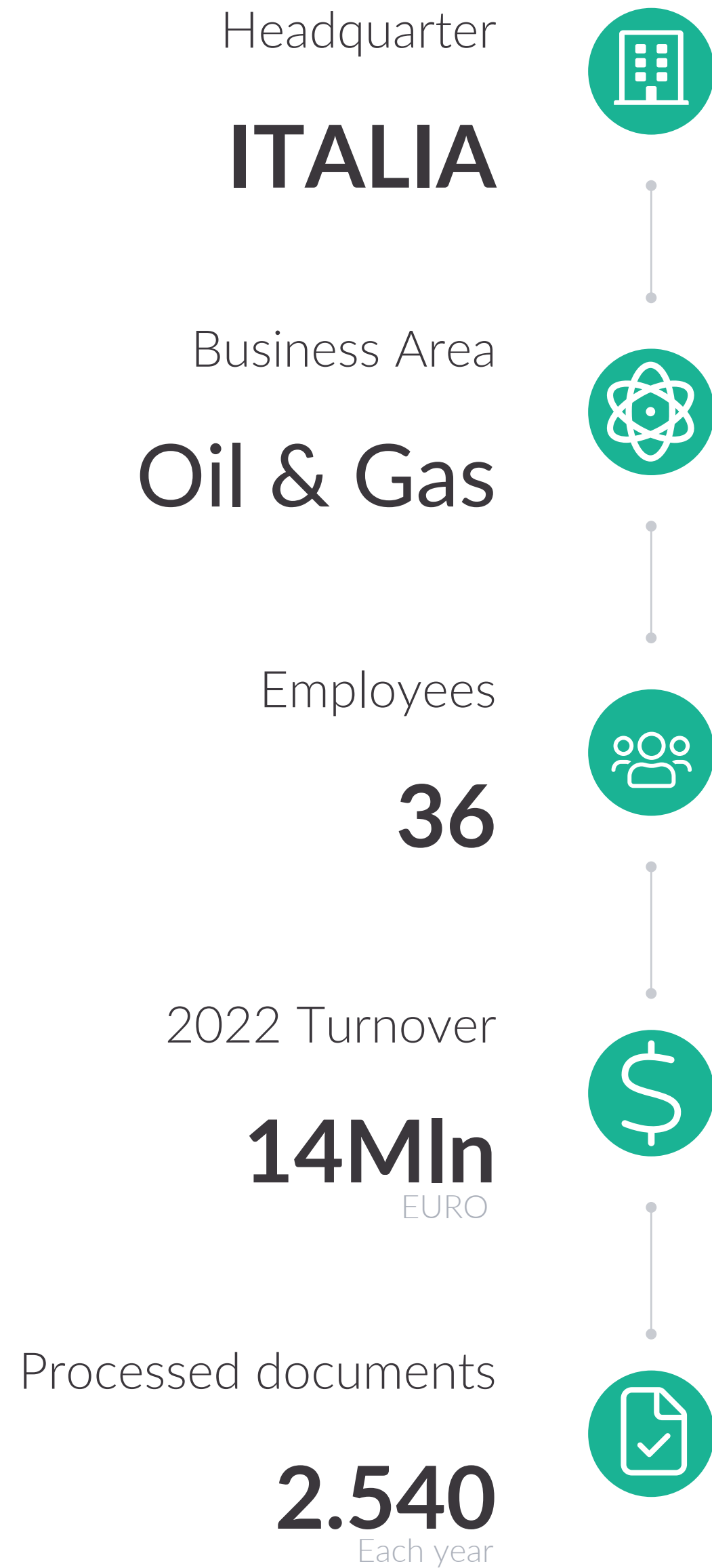
## 2024

- New “Expand All” functionality
- Advanced search in the side panel
- New file “Massive upload” function
- New “Explorer View” function
- New free group function
- Use “Status” filter in all the worklists
- Documents area grouping
- Native files management
- Microsoft office documents preview
- DWG documents preview
- New operative KPIs





# Case Studies



## Why did he become interested in Arianna?

Quam identified the main problem as the fact that each client adopts a different **Document List** from the others, and not only that... Even within a single client, it's possible to find different types of **documents based on each individual project.**

This required a significant amount of **time to organize work** and keep track of all individual requests. Moreover, it wasn't possible to **standardize** any internal creation procedure, as each project was unique.

Finally, documentation was completely **disconnected from individual job items**, leading to continuous **duplication and proliferation** of similar documents because they were related to the same types of untreated items.

Arianna was implemented in 2022.



# Case Studies



## How Arianna became their trump card

Arianna enabled Quam to easily organize a **Document List template** for each client, effectively making the creation of the VDL (Virtual Document Library) almost automatic, which could be customized only for specific cases.

Furthermore, the close integration with the **company's ERP** allowed each document to be associated with a specific job item, linking the same document to multiple items and thus preventing **uncontrolled proliferation of identical documents**.

## The users' voice

Ana Ortiz de Haro, IT & Optimization Coordinator

"Arianna has allowed us to take a big step forward in organizing project documentation. Every order that comes from our ERP is handled in Arianna, and it's simple and quick for us to associate documents with individual items, without losing sight of the entire order. A great time saver and everything under control."



# Case Studies



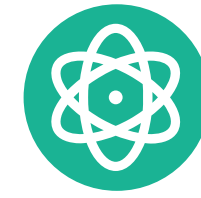
Headquarter

**ITALIA**



Business Area

**Oil & Gas**



Employees

**90**



2022 Turnover

**27Mln**  
EURO



Processed documents

**540**  
Annually



## Why did he become interested in Arianna?

Starline had difficulty effectively managing the **monitoring of progress statuses** related to the production of order documentation. Moreover, internally, it was unclear who should be responsible for document creation and who should monitor progress.

This also made it difficult during **client interactions** since it wasn't possible to present a clear picture of the responsibilities for various delays that occurred in projects.

The company attempted to manage this information using Excel spreadsheets for some time. However, **as the number of projects and clients grew, it quickly became challenging to track document evolution easily and immediately.**

In 2021, they opted for Arianna.



# Case Studies



## How Arianna became their trump card

Using Ariadne, Starline is now able to organize its work **in a structured way**, defining from the outset **easily and intuitively** the competencies of the individual offices, allowing it to define "target dates" to be used to organize its internal production.

In addition, Arianna's **automatic tracking of all the operations done** made it possible to clearly and efficiently reconstruct the situation of each job order, allowing it to **monitor both the situation** at the general level and punctually at the level of the individual job order.

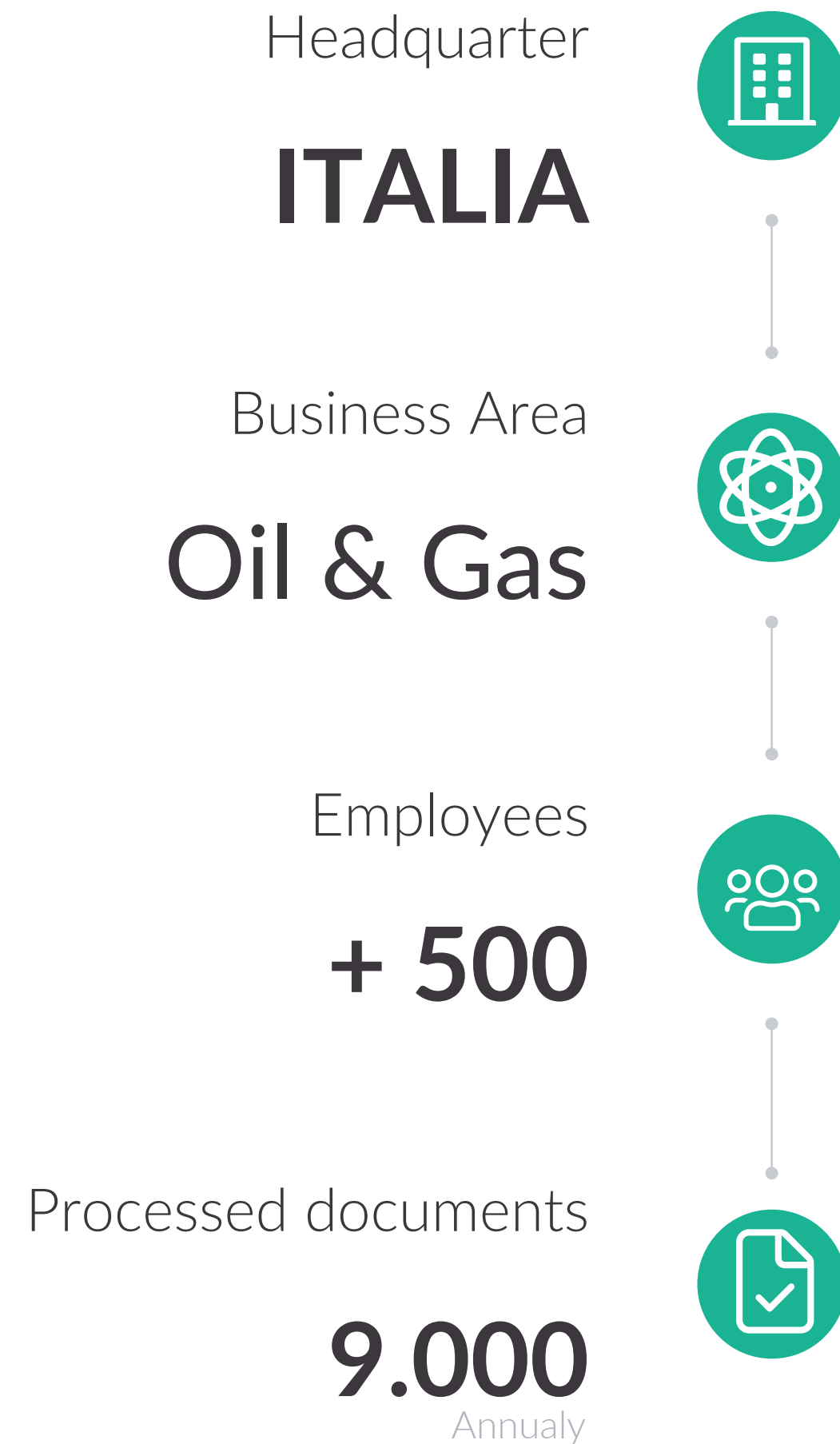
## The users' voice

Simona Manenti, "Document Controller"

"With Arianna, from the beginning it was easy not only to **organize the internal work** but also to **prepare in a structured way** the whole history of document evolution within the company for each individual project, allowing us to arrive prepared for the confrontation with the client, with dates, revisions and history of each document produced."



# Case Studies



## Why did he become interested in Arianna?

Timely **Document List** control is at the core of global quality processes, which have become an increasingly critical factor in the competitive arena of the Oil & Gas market.

In a completely customized product offer, it is possible to find **different types of documents** based on the **individual project** and even for **individual items**.

For PetrolValves Spa, a dedicated information solution was essential to guarantee **punctuality in the collection of drawings and all documentation** to be sent to the Client and for close control of approval statuses.

It needed a tool that was simple to use, and at the same time versatile and adaptable to document processes and the organization.

Arianna was implemented in 2016.



# Case Studies



## How Arianna became their trump card:

With Arianna, PetrolValves SpA has been able to **optimize** and **enhance** the work of the people involved in the production and management of project documents, managing all documents related to individual projects **efficiently, securely and quickly**.

Moreover, the company has almost eliminated delays in project document delivery required by the client, with whom communication and collection of feedback regarding the delivered documents have also improved significantly.

## The users' voice

Marco Osima, ICT Operations Manager

"Since we use Arianna as our software to manage the creation of job order documents, the quality of our work has visibly increased. Now we can count on a tool that allows us to have under control every stage of the creation of job order documents, without running the risk of making mistakes, oversights or forgetfulness, which in the past were the cause of remakes and delays."

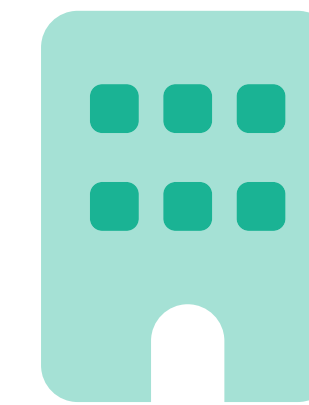


# How Arianna is delivered



## SAAS ON CLOUD

License per user



## ON PREMISES

License per site  
(Client-server licenses)



## SITES ON CLOUD

License per site  
(On Cloud)



# How Arianna is delivered - SaaS On Cloud



## License and additional services



License costs are **per user**, independent from the number of production sites involved



A **specific discount** is applied as the number of production sites increases



License cost depends on the available **version** selected (Small, Standard, Extended)



Different users can adopt different versions



A **One Time Setup Cost** is applied to cover all the involved production sites



The application may be covered by an **AMS contract**, valid for all production sites (see next options)



The standard configuration of the application is included in the **RollOut phase** of the product. User Manual is provided at the end of the configuration.



# Available Versions and Features - SaaS On Cloud



FUNCTIONALITIES	SMALL	STANDARD Free 90 gg	STANDARD	EXTENDED
Put on Hold/Remove from Hold documents	✓	✓	✓	✓
Documents download	✓	✓	✓	✓
Edit/Modify Document List	✓	✓	✓	✓
Project Documents Management	✓	✓	✓	✓
Distribute List	✓	✓	✓	✓
Documents Creation and Sending	✓	✓	✓	✓
Feedback verification	✓	✓	✓	✓
Force Close	✓	✓	✓	✓
Disable/Delete	✓	✓	✓	✓
Export to Excel function	✓	✓	✓	✓
Document Search function	✓	✓	✓	✓
Document Transmittal	✗	✓	✓	✓
Files massive upload	✗	✓	✓	✓
Linked documents	✗	✗	✓	✓
Data Master management	✓	✓	✓	✓
Users and Profiles management	✓	✓	✓	✓
Workflow management and creation	✗	✗	✓	✓
Automatic notifications	✗	✓	✓	✓
Multiple sites aggregation	✗	✗	✗	✓
Dashboard KPI	✗	✗	✗	✓

INTEGRATIONS	SMALL	STANDARD Free 90 gg	STANDARD	EXTENDED
Microsoft Sharepoint	✓	✗	✓	✓
Manual ERP integration	✓	✓	✓	✗
Automatic ERP integration	✗	✗	✗	✓
Microsoft Outlook	✗	✗	✗	✓

# How Arianna is delivered - ON PREMISES



## License and additional services



License costs are **per production site**, with an **unlimited number of users**



A **specific discount** is applied as the number of production sites increases



License cost depends on the available **version** selected (Small, Standard, Extended)



All production sites have to adopt the same version



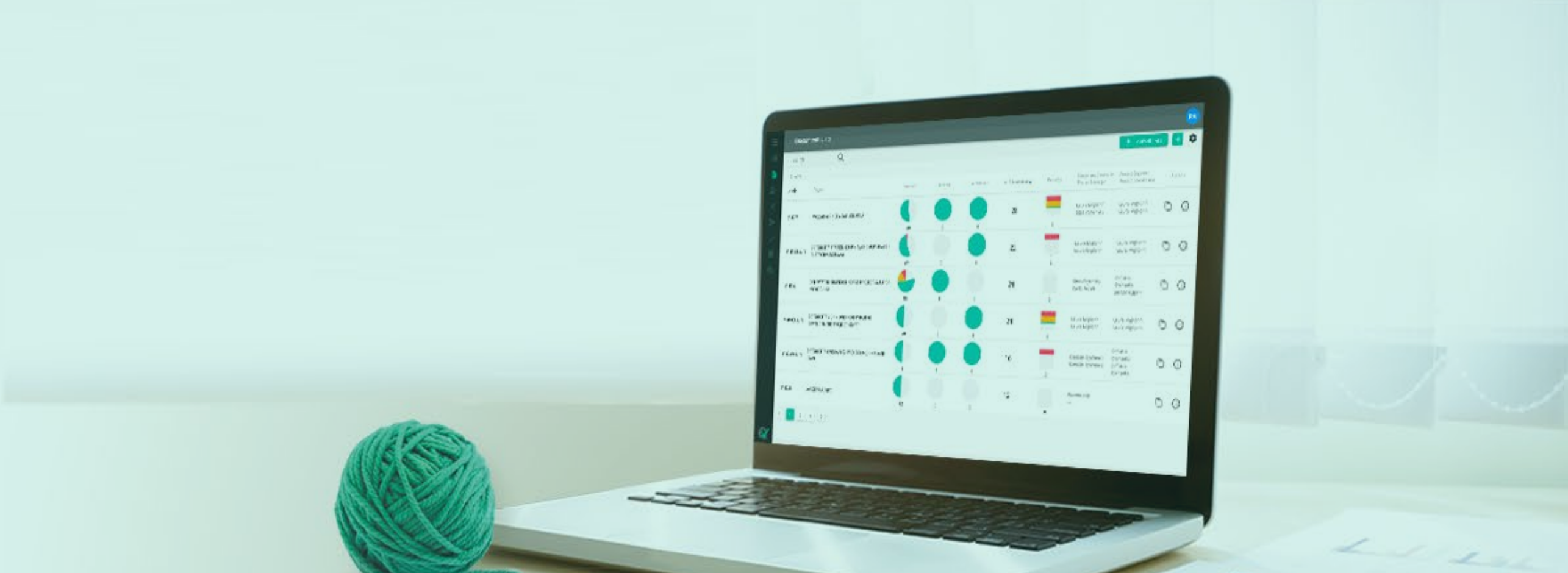
A **One Time Setup Cost** is applied to cover all the involved production sites



The application may be covered by an **AMS contract**, valid for all production sites (see next options)



The standard configuration of the application is included in the **RollOut phase** of the product. User Manual is provided at the end of the configuration.

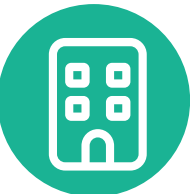


# How Arianna is delivered - SITES ON CLOUD



## License and additional services

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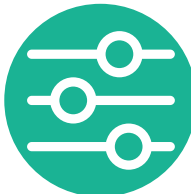
Same features as the ON-PREMISE version



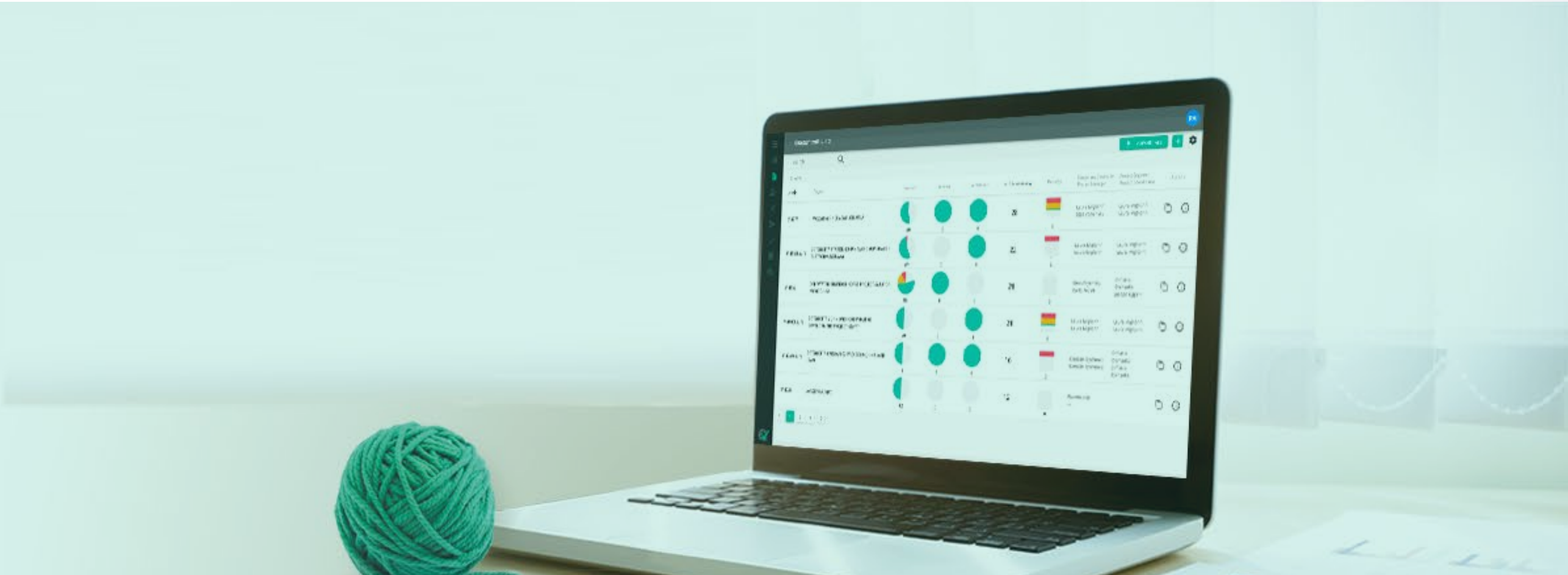
The solution is NOT hosted at the client's premises but directly on the Cloud



A single installation is planned for all involved sites



The license cost covers the architectural costs of the solution.



# Available Versions and Features - On Premises / Sites On Cloud



FUNCTIONALITIES	SMALL	STANDARD	EXTENDED
Put on Hold/Remove from Hold documents	✓	✓	✓
Documents download	✓	✓	✓
Edit/Modify Document List	✓	✓	✓
Project Documents Management	✓	✓	✓
Distribute List	✓	✓	✓
Documents Creation and Sending	✓	✓	✓
Feedback verification	✓	✓	✓
Force Close	✓	✓	✓
Disable/Delete	✓	✓	✓
Export to Excel function	✓	✓	✓
Document Search function	✓	✓	✓
Document Transmittal	✗	✓	✓
Files massive upload	✗	✓	✓
Linked documents	✗	✓	✓
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Workflow management and creation	✗	✓	✓
Automatic notifications	✗	✓	✓
Multiple sites aggregation	✗	✗	✓
Dashboard KPI	✗	✗	✓

INTEGRATIONS	SMALL	STANDARD	EXTENDED
Microsoft Sharepoint	✓	✓	✓
Manual ERP integration	✓	✓	✗
Automatic ERP integration	✗	✗	✓
Microsoft Outlook	✗	✗	✓



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